



# Newsletter / Product Information

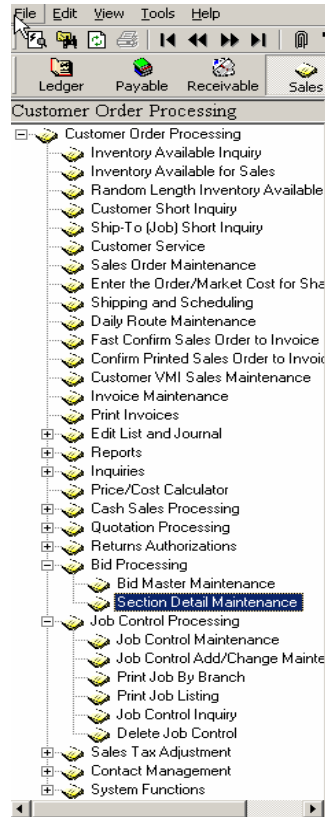
WoodPro Software, Inc

April 1, 2005

## Bidding and Job Control - Integrate your Estimating and Job Control for real-time management and maximum profits.

Wood Pro 2000 is a lumber distributor-specific Bidding and Job Control system that is fully integrated into Wood Pro 2000 Lumber ERP solution. It provides unmatched features and functionality for the Lumber professional, that can meet even the most demanding requirements.

- **Gain a competitive edge** by streamlining your two most critical operations: bidding jobs and managing projects
- **Eliminate redundant effort** by leveraging work that's already been done once, by anyone, anywhere in the organization
- **Get more done** with powerful software tools that deliver measurable efficiency gains throughout every phase of the project
- **Give your business scalability** by implementing standardized processes that build consistency into everything you do
- **Work efficiently as a team** with Wood Pro 2000 Integrated Financial and Lumber Management ERP solution
- **Integrate seamlessly with your other software** using standard Microsoft technology



## Real-time means free time

With WoodPro 2000, there are no cumbersome procedures for tracking entries on spreadsheets. Directs, Purchase Orders and shipments from Inventory are entered into the system once. Advanced technology allows WoodPro 2000

to make your office more efficient by eliminating manual procedures that waste your time. Whether your company does two million or three-hundred million dollars in business, WoodPro 2000 is designed to meet your needs by allow-

ing you to use what modules and how many users you need, when you need them.

## Bidding and Job Control

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### Special points of interest:

- Bid Processing and Job Control are part of the WoodPro2000 Integrated Financial and Inventory Management software suite for Lumber Distributors.
- The copy and reproduction capabilities in Bid Processing are nothing short of remarkable, allowing you to leverage significant aspects of the work you've done in the past even when no two jobs are ever alike.

## Bid Processing



Estimating is child's play

Section Detail Maintenance									
Bid#: 905.2.3		Bid Description: GROAT ESTATES - PHASE 3			Area#: 100		Northern California		
CustNo: PORC		Job Name: GROAT ESTATES - PHASE 3			Date:		Required Date:		
Section	Subsection	Description	Mix	Identifier	BF	SF	LF	Amount	
1	1	PLAN 1	2	1A	10,514	8,496	65	9,744.38	
2	1	PLAN 1 HDRS	2	1A	0	0	0	2,684.35	
3	1	PLAN 1 COMP ROOF OPT	1	1B	643	528	0	1,239.34	
4	1	PLAN 1 TILE ROOF OPT	1	1C	613	528	0	1,066.39	X
5	3	PLAN 3	3		17,055	13,360	3,122	22,694.83	
6	3	PLAN 3 1ST FLR HDRS	3		0	0	0	2,658.67	
7	3	PLAN 3 2ND FLR HDRS	3		0	0	0	2,257.64	
8	3	PLAN 3 ELEV A ONLY SU	1	3A	0	0	16	236.64	
9	3	PLAN 3 ELEV B	2	3B	0	0	156	650.40	
10	3	PLAN 3 COMP ROOF OPT	2	3C	640	384	0	1,079.94	
11	3	PLAN 3 TILE ROOF OPT	1	3D	640	384	0	973.18	

*“Bid Processing lets you break the job down any way you want, from high-level to highly detailed.”*

### Bid Processing Highlights

The Bid Processing option is where all estimating, bidding, and job control activities originate. This function includes everything you and your team needs to quickly and easily build a work plan and cost estimate for a job - to any level of detail - including unlimited cost breakdown Sections, Detail takeoffs by section, Recaps by Item, and User defined Item

groupings, bid summaries, and much more.

You can calculate and recalculate in moments, using the mark-up and mark-down capabilities by Group, by Line Item or by All. Prices can be calculated in numerous ways: Weighted average cost, Random Length pricing including regional factors, market cost, or simple Sell Prices.

Multiple bids can be consolidated into a single job retaining or consolidating the Section details. This is particularly useful for multi-phase jobs that are bid independently over time.

In addition, Bids can overwrite existing Job Control records even after the Job has started, while maintaining any transactions that have already occurred.

## Proposal Management

Bid Processing allows you to respond quickly and confidently to the wide-ranging and time-sensitive demands of project owners and contractors. Develop Bid Summaries, Section Summaries, Recaps and Line by Lines.

the costs, profit, and margins. Move money from one item to another, handle last-minute changes with ease, and finalize and submit customized proposals with complete confidence in the numbers.

Bid Summaries, Section Summaries, Recaps or Line by line detail.

Proposals, Order Acceptances and Confirmations can be Printed, Faxed or Emailed direct from Bid processing.

Price proposals using various methods at arriving at

Proposals can be printed in numerous formats, including

**IMB/PAC**  
Estimating Software  
Since 1979

37740th Boulevard Lane  
San Diego, CA 92121  
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**RECAP - CONFIRMATION**

NEW	REWORK/ISSUE
0	0
0	0

PRINTED ON: 02/20/03 11:02:23 AM  
LAST UPDATED: 02/20/03 03:27:44 AM

**CUSTOMER**

442 TRAVELERS INC  
PO BOX 484  
THOUSAND PALMS, CA 92526  
PA 760346-500 Fax 760346-5103

**JOB**

02/16/03 PHASE 4  
GROAT ESTATES PHASE 4  
DENV, CA

DATE	VALID TO	SALES REP	DESCRIPTION	FOOTAGE	PRICE	AMOUNT
2/20	02/24/03	540	125414 UTILITY EP 5-100	36	46.00/000	1,656.00
2/20	02/24/03	540	125414 UTILITY EP 5-100	36	46.00/000	1,656.00
4/0	02/24/03	540	125414 UTILITY EP 5-100	42	46.00/000	1,932.00
10/0	02/24/03	540	125414 UTILITY EP 5-100	10,000	46.00/000	460,000.00
10/0	02/24/03	540	125414 UTILITY EP 5-100	200	46.00/000	9,200.00
14/0	02/24/03	540	125414 UTILITY EP 5-100	2,226	46.00/000	102,396.00
7/0	02/24/03	540	125414 UTILITY EP 5-100	90	46.00/000	4,140.00
1/0	02/24/03	540	125414 UTILITY EP 5-100	12	170.00/000	2,040.00
13/0	02/24/03	540	125414 UTILITY EP 5-100	240	40.00/000	9,600.00
<b>CATC IMPERMEABLE TREATED UMBRE</b>	<b>BOARD FOOTAGE</b>	<b>15.00</b>				<b>217.50</b>
03/0	02/24/03	540	125414 UTILITY EP 5-100	100	46.00/000	4,600.00



## The Inside Story on Job Control

Why put up with dual data entry and shuffling data between accounting, estimating, project and inventory management? Tie it all together. Departments throughout the company are connected by project data that's available the moment it's entered — security privileges permitting, of course.

WoodPro 2000 is created to work the way you work. An integrated family of financial and operations software that links every facet of your

business, eliminating redundancies and speeding the flow of information between departments. WoodPro 2000 not only handles estimating, but provides everything you need to efficiently and profitably manage the job once it's been awarded to you. Stay on top of inventory, sales orders, purchase orders and transportation documentation. Know where you stand on actual and committed quantities and costs. Keep a sharp eye

on cash flows and inventory long and short positions. Click between big-picture results to small details.

The Job Control module provides accounting with the information required to invoice customers and pay suppliers accurately and timely - automate what is often a manual, time-consuming process.

*“Instantly tap the lumber industry database Random Length for pricing your bids.”*

## Flexibility to choose...

Job Processing consists of the following:

- Job Tracking
- Change Control
- Credit Management
- Lien Management
- Contact Management
- Procurement
- Shipping & Invoicing

- Transportation

Keeping track of costs and deliveries - to virtually any level of detail - is easier and timelier than ever with the Job Control module.

Generates forms - Transportation and delivery documents, Purchase Orders, Change Orders, and Lien Releases for partial or final

payment for work performed.

Keep track of conversations with Contractors, Lending Institutions, Property Owners and others using the integrated Contact Management.



Keep your Salespeople selling and your Controller in control.



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Now you can have the whole picture with  
WoodPro 2000.



[www.woodpro2000.com](http://www.woodpro2000.com)

WoodPro Software Inc. has developed and is continuing to refine highly advanced software applications for the Lumber Distribution industry.

By specializing in software for Lumber Distributors and Remanufacturers, we have developed the expertise and knowledge to address the many unique requirements of the industry. The result of that expertise is WOODPRO 2000 -- an industry specific solution that addresses your needs and works the same way you do, while improving productivity and control at every level of your business.

Our business philosophy is to treat our clients as partners. Our relationship does not end upon system implementation. We continually refine and update our products to meet the changing needs of our clients and to take full advantage of new technology as it becomes available.

We fully support our products and are dedicated to providing the highest quality service and state-of-art products available anywhere.

## And so much more ...

### Change Management

By leveraging all the details from the original bid, the current status, and the budget, Change Management makes it easy to document changes as they occur. It allows the user to make changes in scope (new items), or modifications to existing items. Whether it is a change in materials, or prices, Change Management generates the necessary documentation needed to ensure payment for extra work performed, thereby boosting profits.

And perhaps most important, it instantly calculates the before and after impact of each change, making it

possible to provide the information required to order material from suppliers and invoice customers.

### Credit Management

Managing credit is a critical part of just about any project, and doing it effectively can turn potential profit drains into cash.

- Maintains parent/child relationships for Head Office, Customers and Jobs.
- Receivable/Trade Credit limits, and aging for all Jobs and Customers.
- Documentation can be linked to each Job and customer file and retrieved online

- Unlimited contact directory, including tickler files for quick follow-up
- Flexible Terms with multiple cut-off days
- Record financial statements and credit reference data
- Calculates key credit statistics
- Record pertinent financing data such as mechanics liens, security and guarantor agreements
- Lien Release - generates user defined release forms to be signed by contractor.



Our tools, your vision ... long term success!

